



SPECIAL 10 YEARS PRESS RELEASE FINANCIAL TECHNOLOGIES & IBSA



2019 coincides with the first decade of activity for Financial Technologies. Such an important milestone gives us the opportunity to draw a first long-term balance, whose results broadly comfort our optimistic vision of a future in which distinctive professionalism of Financial Technologies constitutes a tool perfectly responsive to the needs of our Clients, the Business leaders.

Ten years ago, IBSA Group was among the very first Clients selecting the competences of a nascent consultancy firm named Financial Technologies in order to realize an important acquisition on the Italian market, that of Bouty Healthcare. Since then, the collaboration between IBSA and Financial Technologies has grown and intensified through the execution of other transactions. Collaboration between IBSA and Financial Technologies has subsequently expanded to broader markets, passing through Europe until reaching China, where both subjects are directly present. From this consolidated relationship of mutual esteem arises this press release, in which we left the word at IBSA top management.

“Managing an extraordinary operation is not easy or trivial but, on the contrary, requires a thorough mix of multidisciplinary skills and constant attention to confidentiality, which are essential elements that Financial Technologies has always been able to offer. From identifying potential transactional counterparties to coordination along the management of the actual negotiation, the constant presence of an Advisor able to understand and express our strategic needs has always been crucial for the achievement of ambitious goals. Since 2010 Financial Technologies has assisted us in the execution of our Extraordinary Corporate Transactions, aimed at strengthening our perimeter into the pharmaceutical field, through its operating units in Switzerland and China. Thanks to a continuous and careful tactical support, and the ability to focus on our strategic positioning, Financial Technologies has also contributed to our expansion through other targeted acquisitions and disposals of branches of activity considered no more strategic. Today IBSA considers Financial Technologies to all intents and purposes a trusted business Partner”.

Antonio Melli, CFO IBSA Group





About IBSA

IBSA Institut Biochimique SA is the largest private-capital Swiss pharmaceutical company, a real mid-sized multinational, world leader in the field of female infertility, with important research skills in cutting-edge technologies focused on neglected areas, as well as holder of important interests also in the field of rheumatology, sports medicine, dermatology, endocrinology and pain medicine. IBSA's goal is developing medicines and medical devices that best meet the needs of patients, so as to help increase therapeutic success and quality of their lives.

Headquartered in the Southern part of Switzerland, IBSA expresses an ever-growing turnover (equal to CHF 700 million at the end of 2018). With a presence in 80 different Countries, IBSA employs a total of 1,600 people, among professionals and researchers.

Defending and increasing an internationally relevant competitive position not only requires cutting-edge skills in the specific field of scientific research, but also strategic decision making in optimising available resources.

About Financial Technologies

Financial Technologies is a small boutique of strategic consultancy, which over time has chosen to position in a very distinctive way within a niche market populated by Companies and Entrepreneurs who need a Global Advisor able to provide complete strategic reading about opportunities of extraordinary nature.

With its 15 Specialists located on the Swiss-Chinese axis, Financial Technologies occupies an ultra-specialised position in the field of strategic consultancy, where technical preparation and operational experience represent an undisputed added value.

Operating from Lugano, Shanghai and Geneva, Financial Technologies assists Companies in achieving truly ambitious goals.

Financial Technologies is the sole Swiss Advisor benefitting from UNI EN quality certification on the latest ISO 9001-2015 standard, as well as the only one owning in China a proprietary operational structure in the form of Chinese corporation.

